

MEETING: **Board of Trustees**  
 DATE: **November 23, 2021**  
 TIME: **6:00 p.m.**  
 LOCATION: **Hybrid: In-person with Zoom option**  
**Room A**

Board Members:

- Richard Benson, Chair
- Earl Desmond, Vice Chair
- Brenda Harden, Secretary
- Carolyn Beal
- Joe Dreyer
- Jon Mason
- Ron Ragor
- Dan Rogers



Other Attendees

- Jon Christensen, Attorney
- Michael Davis, Guest
- Dr. Grant Galbraith, MD, Medical Staff President
- Le-Ann Harris, VP Patient Care Services
- Cheryl Herbert, Sr. VP Regional Operations, OhioHealth
- Dr. Matthew Hintz, Medical Staff
- Conni McChesney, Controller
- Eddie Lou Meimer, Parliamentarian
- CJ Miller, President & CEO
- Michael Patterson, Director of Operations
- Rhonda Siegfried, Guest
- Tim Siegfried, Morrow County Commissioner
- Vince Trago, Physician Healthcare Advisor
- Jennifer Voltz, Executive Assistant
- Andy Ware, Guest

TIME	TOPIC	LEADER	DISCUSSION / RECOMMENDATIONS	FOLLOW-UP
6:00 p.m.	<b>Call to Order</b>	Mr. Benson	Mr. Benson called the meeting to order at 6:00 p.m.	
	<b>Roll Call</b>	Ms. Voltz	Ms. Beal – not present Mr. Benson – present Mr. Desmond – present Mr. Dreyer – present Ms. Harden – present Mr. Mason – present Mr. Ragor – present Mr. Rogers – present	
	<b>Approval of Board of Trustees Minutes, October 26, 2021 Meeting</b>	Mr. Benson	Members of the Board of Trustees unanimously approved the minutes of the Board of Trustees meeting October 26, 2021 as presented.	

<p><b>October Financial Results &amp; September Finance &amp; Audit Committee Minutes</b></p>			<p>Ms. McChesney presented the October 2021 financial report.</p> <ul style="list-style-type: none"> <li>• Net Operating Loss of \$101k on a budgeted loss of \$153k.</li> <li>• YTD Net Operating Loss was \$558k on a budgeted loss of \$1.6M</li> <li>• Net Loss was \$60k on a budgeted loss of \$34k</li> <li>• YTD Net Income was \$4.5M on a budgeted loss of \$430k</li> </ul> <p><b><u>Driving Factors</u></b></p> <ul style="list-style-type: none"> <li>• Gross patient revenue was favorable to budget by \$982k</li> <li>• Increase in surgery volumes (7 total joints) offset by implant supply expense</li> </ul> <p><b><u>Volumes</u></b></p> <ul style="list-style-type: none"> <li>• There were 27 admissions on a budget of 21</li> </ul> <p><b><u>Revenue</u></b></p> <ul style="list-style-type: none"> <li>• Gross patient revenue was 126% of budgeted revenue</li> <li>• Net revenue was 122% of budgeted revenue</li> <li>• Med Surg &amp; ICU revenue was 140% of department budgeted revenue</li> <li>• ED &amp; Urgent Care revenue was 84% of budgeted revenue</li> <li>• Surgery was 255% of department budgeted revenue</li> <li>• Lab revenue was 108% of department budgeted revenue</li> <li>• Radiology was 107% of department budgeted revenue</li> </ul> <p><b><u>Expenses</u></b></p> <ul style="list-style-type: none"> <li>• Expenses were \$269k unfavorable, or 15.3% to budget</li> <li>• Salaries were unfavorable to budget \$50k</li> <li>• Purchased services were unfavorable to budget \$26k</li> <li>• Supplies and other were unfavorable to budget \$181k</li> </ul> <p><b><u>Key Performance Indicators</u></b></p> <ul style="list-style-type: none"> <li>• Hospital Net Days in A/R increased from 37.3 to 41.3</li> <li>• Days Cash on Hand increased from 269.2 to 264.9 without MCH Foundation.</li> <li>• Days Cash on Hand increased from 304.9 to 300.4 with MCH Foundation</li> <li>• ED transfers were 8% on a budget of 8%.</li> </ul> <p>Members of the Board of Trustees unanimously approved the minutes of the Finance and Audit Committee meeting on October 20, 2021 as presented by a show of hands vote.</p>	
<p><b>2022 Associate Bonus Proposal</b></p>		<p>Mr. Miller</p>	<p>Mr. Miller presented a proposal to award bonuses to all MCH associates. The proposal included two options (A&amp;B). Mr. Miller recommended the higher of the two proposals, Option B.</p> <p>Ms. Harden made a motion to approve Option B to provide bonuses to all associates which was seconded by Mr. Desmond., The motion passed by a unanimous show of hands vote.</p> <p>The bonuses will be delivered on December 17, 2021.</p>	
<p><b>Administrative Council Report</b></p>		<p>Dr. Harris</p>	<p>Dr. Harris reported that Dr. Battin (OB/GYN) is seeing patients in the Medical Specialty Center. She stated that CMS recently instituted a vaccine mandate for</p>	



	<p>health care organizations that does not offer a testing option. Dr. Harris indicated that approximately 40% of MCH associates are currently unvaccinated and that ten individuals vision was saved through the hospital's involvement in organ donation.</p>			
	<p>Ms. Herbert had no updates from OhioHealth.</p>	<p>Ms. Herbert</p>	<p><b>OhioHealth Report</b></p>	
	<p>Dr. Harris recommended Emily Leonhard and Jessica Schwartz to represent the nursing staff on the RFP committee.</p> <p>Board members discussed the pros and cons of conducting a completely transparent RFP process versus offering some degree of confidentiality to protect a potential bidder's trade secrets.</p> <p>Mr. Dreyer made a motion which was seconded by Mr. Desmond to conduct the initial phase of the RFP process, through the reception of bids, completely publicly.</p> <p>The motion passed by a majority roll call vote:</p> <p>Mr. Desmond – yes          Ms. Harden – no          Mr. Dreyer – yes          Mr. Mason – no          Mr. Ragor – yes          Mr. Rogers – yes</p> <p>Dr. Hintz reported that he has asked the Ohio Ethics Commission to provide guidance pertaining to his representation of physicians on the RFP committee, but he has not received a definitive response yet.</p>	<p>Dr. Harris</p> <p>Board Members</p>	<p><b>RFP Appointments</b></p>	
	<p>Being no further business, a motion was made by Mr. Dreyer and seconded by Mr. Desmond to adjourn the meeting at 6:58 p.m. The motion passed unanimously by a show of hands vote.</p>	<p>Mr. Benson</p>	<p><b>Adjournment</b></p>	<p>6:58 p.m.</p>
<p>Minutes submitted by:  Brenda Harden, Secretary</p> <p>Approved by:  Richard Benson, Chair</p>				