Meeting	Board of Trustees	
Date	January 23, 2024	
Time	6:30 pm	
Location	Conference Room A	

## **Board Members:**

- Ron Ragor, Vice Chair

- □ Carolyn Beal

## **MINUTES**

## Other Attendees:

- ☐ Vincent Trago, Physician Healthcare Advisor
- Mike Hyek, President & CEO
- Matthew Hintz, Medical Staff

	TOPIC	LEADER	DISCUSSION / RECOMMENDATIONS	FOLLOW-UP
6:30 p.m.	Call to Order	Mr. Dreyer	Mr. Dreyer called the meeting to order at 6:31 p.m.	
	Roll Call	Ms. Osborn	Ms. Beal- Present Mr. Benson- Present Mr. Desmond- Present Mr. Dreyer- Present Ms. Harden- Present Mr.Ragor- Present Ms. Stauffer- Present Ms. Williams- Present	
	Approval of Board of Trustees Minutes, October 24, 2023	Mr. Dreyer	Members of the Board of Trustees approved the minutes of the regular Board of Trustees meeting November 28, 2023 as presented.  Ms. Beal made a motion to approve the minutes of the November 28, 2023 Board of Trustees meeting which was seconded by Mr. Benson. The motion passed by a unanimous vote.	
	November 2023 Financial Results	Mr. Gates	Mr. Gates presented the November 2023 financial report. He highlighted the following:	
	December 2023 Financial Results		<ul> <li>Net Operating income of \$18k on a budgeted Net Operating Income of \$53k</li> <li>Net Income with levy was \$280k on a budget Net Income of \$171k</li> <li>Driving Factors</li> </ul>	
	December 20, 2023 Finance & Audit Committee Minutes		<ul> <li>Favorable to budgeted Gross and Net Patient Revenue</li> <li>Unfavorable to Budgeted Total Operating Expenses.</li> </ul>	
	January 17, 2024 Finance & Audit Committee Minutes		<ul> <li>Commercial Payor Mix favorable to budget <u>Volumes</u></li> <li>Patient days had a positive variance of 18, or 27.0%</li> <li>Urgent Care had a positive variance of 7, or 2.8%</li> <li>Surgeries had a positive variance of 10, or 41.7%</li> <li>Rehab had a positive variance of 286, or 10.6%</li> <li>Radiology had a positive variance of 132, or 10.5%</li> <li>Laboratory had a positive variance of 304, or 3.7%</li> <li>Revenue</li> <li>Gross Patient Revenue was \$556k favorable to budget</li> <li>Radiology was \$155k favorable to budget</li> <li>Surgery was \$106k favorable to budget</li> <li>Payor Mix</li> </ul>	

- Medicare was 18.40% on a budget of 21.93%
- Medicaid was 0.17% on a budget of 1.72%
- Commercial was 31.98% on a budget 31.66%
- Self-Pay was 4.29% on a budget of 3.12% Expenses
- Expenses were \$243k or 13% unfavorable to budget
- Purchased services were \$68k or 18.08% unfavorable to budget.
- Supplies & Other Expenses were \$101K or 36% unfavorable to budget Key Performance Indicators
- Hospital Net Days in A/R increased from 41.79 to 44.92
- Days Cash on Hand increased from 321 to 328 (12-month average is 298)
- ED transfers were 5% on a budget of 8%.

Mr. Desmond made a motion to approve the minutes from the December 20, 2023 Finance & Audit meeting which was seconded by Ms. Harden. The motion was passed by a unanimous vote.

Mr. Gates presented the December 2023 financial report. He highlighted the following:

- Net Operating income of \$680k on a budgeted Net Operating Income of \$46k
- Net Income with levy was \$970k on a budget Net Income of \$167k
   Driving Factors
- Favorable to budgeted Gross and Net Patient Revenue
- Unfavorable to Budgeted Total Operating Expenses.
- Commercial Payor Mix continued to be favorable to budget.
- Other Revenue includes \$448K in ARPA Funding and \$128K from HAP.
   Volumes
- Patient days had a positive variance of 37, or 53.6%
- Urgent Care had a positive variance of 343, or 130.2%
- Surgeries had a negative variance of (3), or -13.2%
- Rehab had a positive variance of 251, or 9.8%
- Radiology had a positive variance of 94, or 7.2%
- Laboratory had a positive variance of 643, or 7.7%
   Revenue
- Gross Patient Revenue was \$578k favorable to budget
- Radiology was \$11k favorable to budget
- Surgery was \$203k favorable to budget
- Lab was \$118K favorable to budget
   Payor Mix
- Medicare was 18.17% on a budget of 21.93%
- Medicaid was 1.90% on a budget of 1.72%

		Commercial was 36.13% on a budget 31.66%	
		<ul> <li>Commercial was 36.13% on a budget 31.66%</li> <li>Self-Pay was 3.88% on a budget of 3.12%  Expenses</li> <li>Expenses were \$80k or 4% unfavorable to budget</li> <li>Purchased services were \$116k or 31% unfavorable to budget</li> <li>Salaries &amp; Wages were \$86K or 14% unfavorable to budget</li> <li>Professional Fees were \$162K or 88% favorable to budget  Key Performance Indicators</li> <li>Hospital Net Days in A/R decreased from 44.92 to 43.40</li> <li>Days Cash on Hand increased from 328 to 333 (12-month average is 302)</li> <li>ED transfers were 4% on a budget of 8%.</li> </ul> Mr. Benson made a motion to approve the minutes from the January 17, 2024 Finance & Audit meeting which was seconded by Ms. Harden. The motion was passed by a unanimous vote.	
Approval of Medical Executive Committee December 5, 2023	Dr. Hintz	The following items were reviewed by the committee. Members were given an opportunity to remove items from the consent agenda for further discussion. The consent agenda included the following:  Minutes:  Medical Executive Committee – October 3, 2023 Credentials Committee – December 4, 2023 Infection Prevention/Antimicrobial Committee - October 19, 2023 Surgery/Anesthesia/Blood Use/Tissue Review- October 25, 2023  Mortality Reports October 2023 November 2023 STAFF APPOINTMENTS Sonya Morse, MD- Courtesy-Podiatry  NON-STAFF APPOINTMENTS Jeffery Hinman, MD- Telemedicine-Radiology Morris Schaner, DO – Telemedicine – Radiology Robert Morrison, MD – Telemedicine – Radiology Mark Le, MD – Telemedicine – Radiology Manes Bares, MD – Telemedicine – Radiology James Bares, MD – Telemedicine – Radiology Terica Kemp, DO – Telemedicine- eIUC	

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		<ol> <li>William Addington, DO – Active- Refer and Follow</li> <li>Matthew Hintz, MD – Active- Refer and Follow</li> <li>Dave Pandya, MD – Active-Cardiology</li> <li>Bhola Rama, MD, – Active- Cardiology</li> <li>Shawn Beltz, PA – Allied Health – Physician Assistant</li> <li>Holly Trainer, RPh – Allied Health – Registered Pharmacist</li> <li>Sharlene Williams, CNP – Allied Health – Nurse Practitioner Emergency department/Urgent Care</li> <li>Christina Tompkins, CNP – Allied Health – Nurse Practitioner – Emergency department/Urgent Care</li> <li>Mr. Benson made a motion to approve the minutes from the December 5, 2023 Medical Executive Committee meeting which was seconded by Ms.Beal. The motion was passed by a unanimous vote.</li> </ol>	
Administrative Report	Ms. Schwartz	Ms. Schwartz presented the administrative report highlighting:  Operational Updates:  Swing beds- In total we had 43 patients admitted into the program in 2024, compared to 2023 when we had 14.  Restrooms- The restrooms across from the conference rooms and upstairs in south wing have been remodel and completed. Physical Therapy restrooms are underway.  Flooring in the Medical Specialty Center patients rooms is underway.  Capital presentations were held on November 30th. All managers with any items over \$1,000 dollar presented their projects. After all presentations were held managers were given 20 votes to use on projects that they felt would have the greatest impact on the hospital and our patients. These projects will be purchased throughout the year.  Patient Safety and Clinical Quality  Social Determinates of Health (SDOH)- Morrow County Hospital has implemented a questionnaire that is given to all patients admitted to the floor. This form asks questions about financial, food, transportation, health awareness and support/resources that patients might been. If the has a need in any one of these areas a social services consult is ordered and the social worker will connect the patient with local resources.  Service Excellence  The Cheerio team held an associate Holiday Party including a free meal for all associates. Departments also created Holiday themed	

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		centerpieces, the winning department for best centerpiece received	
OhioHealth Updates	Mr. Hyek	a pizza party.  Mr. Hyek shared Pickerington Hospital opened in December. Marion General Hospital hired a new hospital president that starts in March.	
Mission Moments	Ms. Schwartz	Ms. Schwartz presented multiple positive Press Ganey comments that patients have given during their survey about how well the care was they received ay MCH.	
Patient Satisfaction Scores Update	Mr. Hyek	Mr. Hyek presented a PowerPoint presentation to show the board members the results of the 4 <sup>th</sup> quarter on the Performance Scorecard. Mr. Hyek also compared the 4 <sup>th</sup> quarter to the prior quarter (3 <sup>rd</sup> ) to represent a comparison of changes internally (MCH) as well as MCH comparable to similar care sites. He also shared with the group, metrics/ goals that the leadership team came up with to work on and will continue to work on through FY24.	
Negotiations Committee Updates	Ms. Williams	Ms. Williams shared there is a draft terms sheet that will be given to all board members in executive session to discuss. The board members will have an update after the executive session, but there will be no action taken from the board at today's board meeting.	
Public Comments		None.	
Executive Session pursuant to: O.R.C. Section 121.22(G)(8) and 1333.61(D)		A motion was made by Mr. Desmond and seconded by Ms. Harden to enter into executive session to discuss trade secrets pursuant to O.R.C 121.22(G)(8) and to discuss trade secrets as defined by O.R.C. 1333.61(D). The motion was approved by a roll call vote.	
		Ms. Beal- Yes Mr. Benson- Yes Mr. Desmond- Yes Mr. Dreyer- Yes Ms. Harden- Yes Mr. Ragor- Yes Ms. Stauffer- Yes Ms. Williams- Yes	
		Mr. Christensen, entered executive session with all board members and attorney Mr. Jim Flynn (Joined via Teams) and Mr. Siegfried at 7:29 p.m.	
		Mr. Christensen, Mr. Flynn, and Mr. Siegfried and all board members exited executive session at 8:47 p.m.	
Adjournment	Mr. Dreyer	Being no further business, a motion was made by Mr. Desmond and seconded by Mr. Ragor to adjourn the meeting at 8:49 p.m. The motion passed by unanimous vote.	

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Minutes submitted by:

Approved by:

Brenda Harden, Secretary

Elwain Dreyer, Chair